

Fig. 1
(PRIOR ART)

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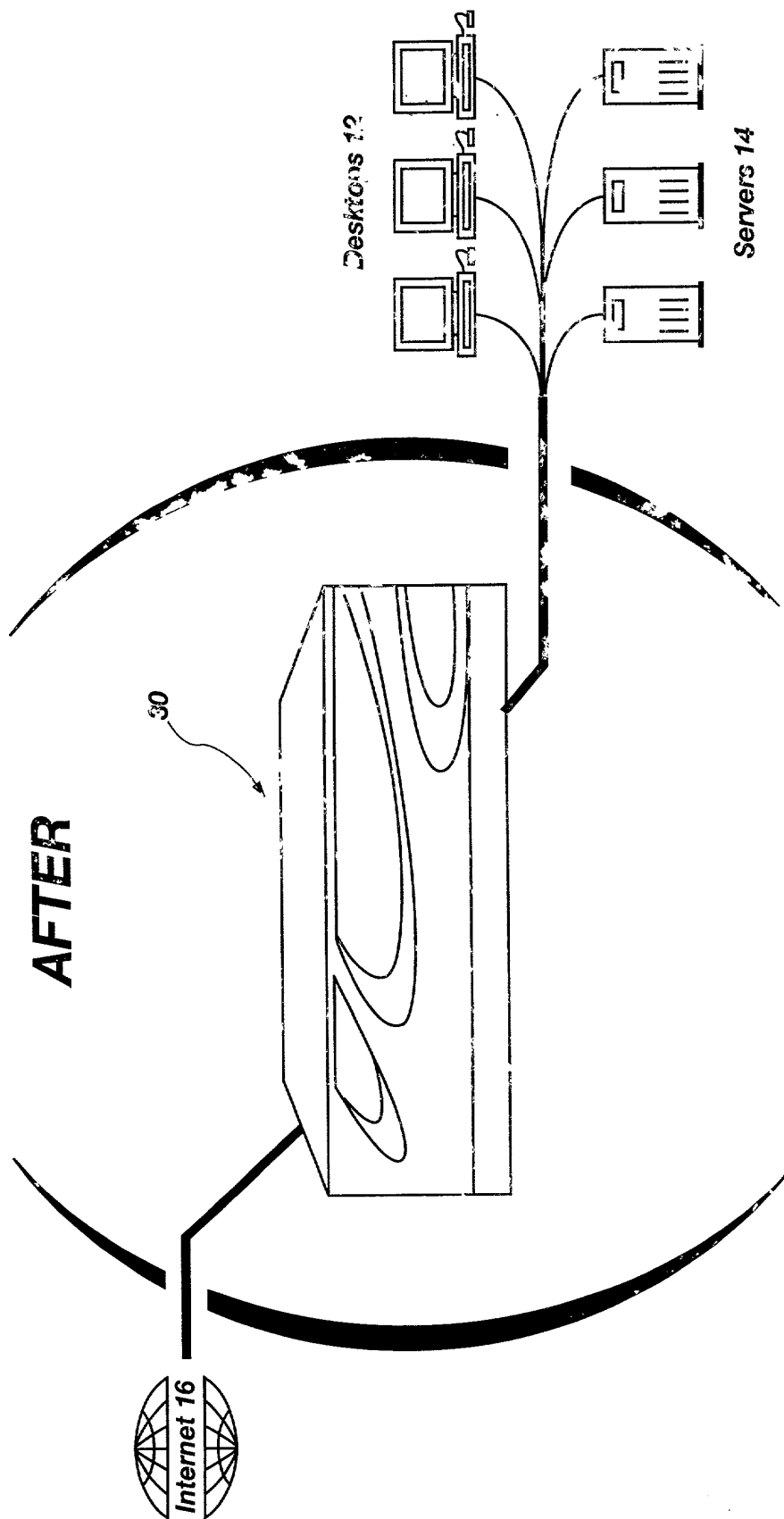


Fig. 2

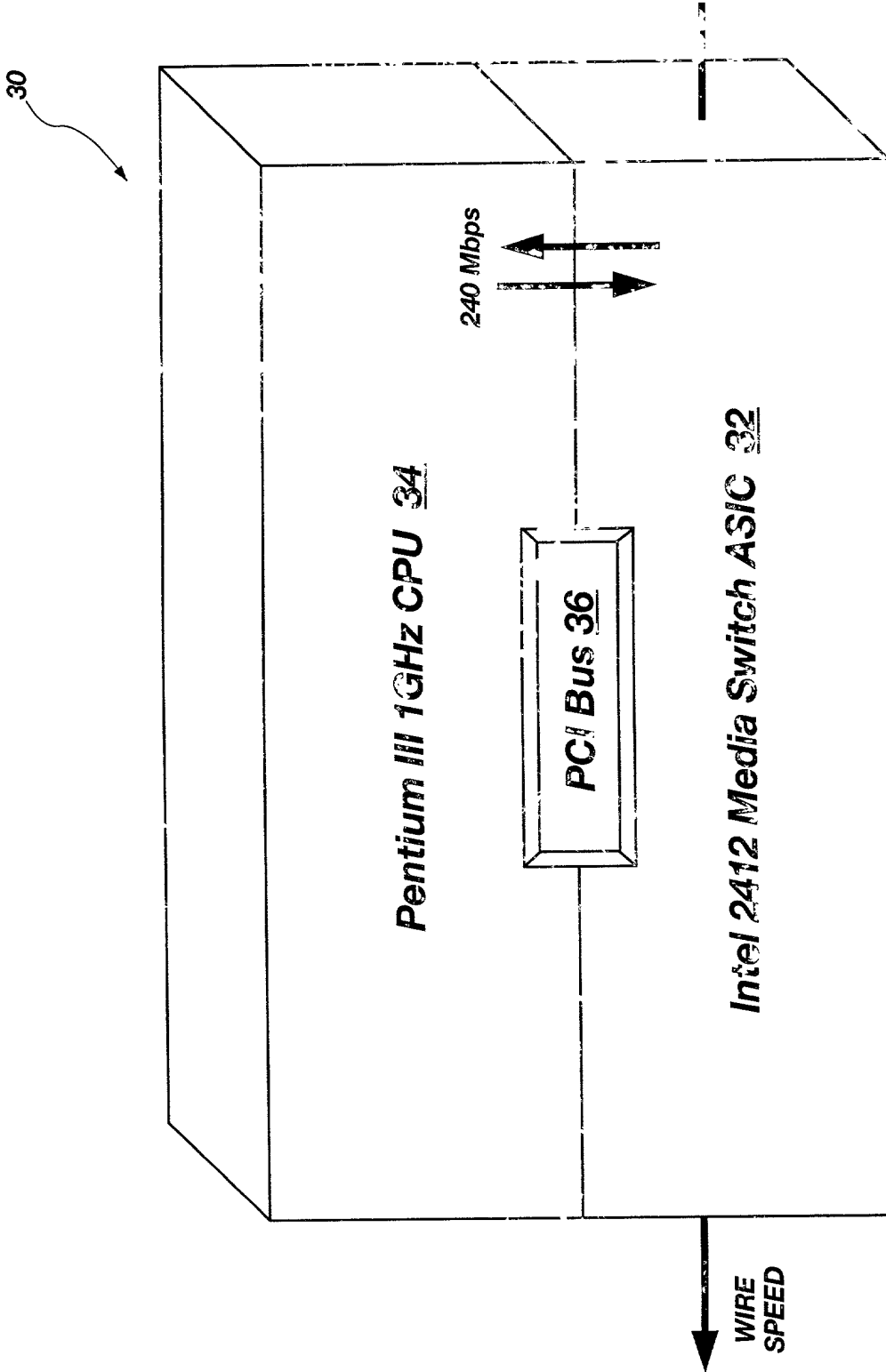
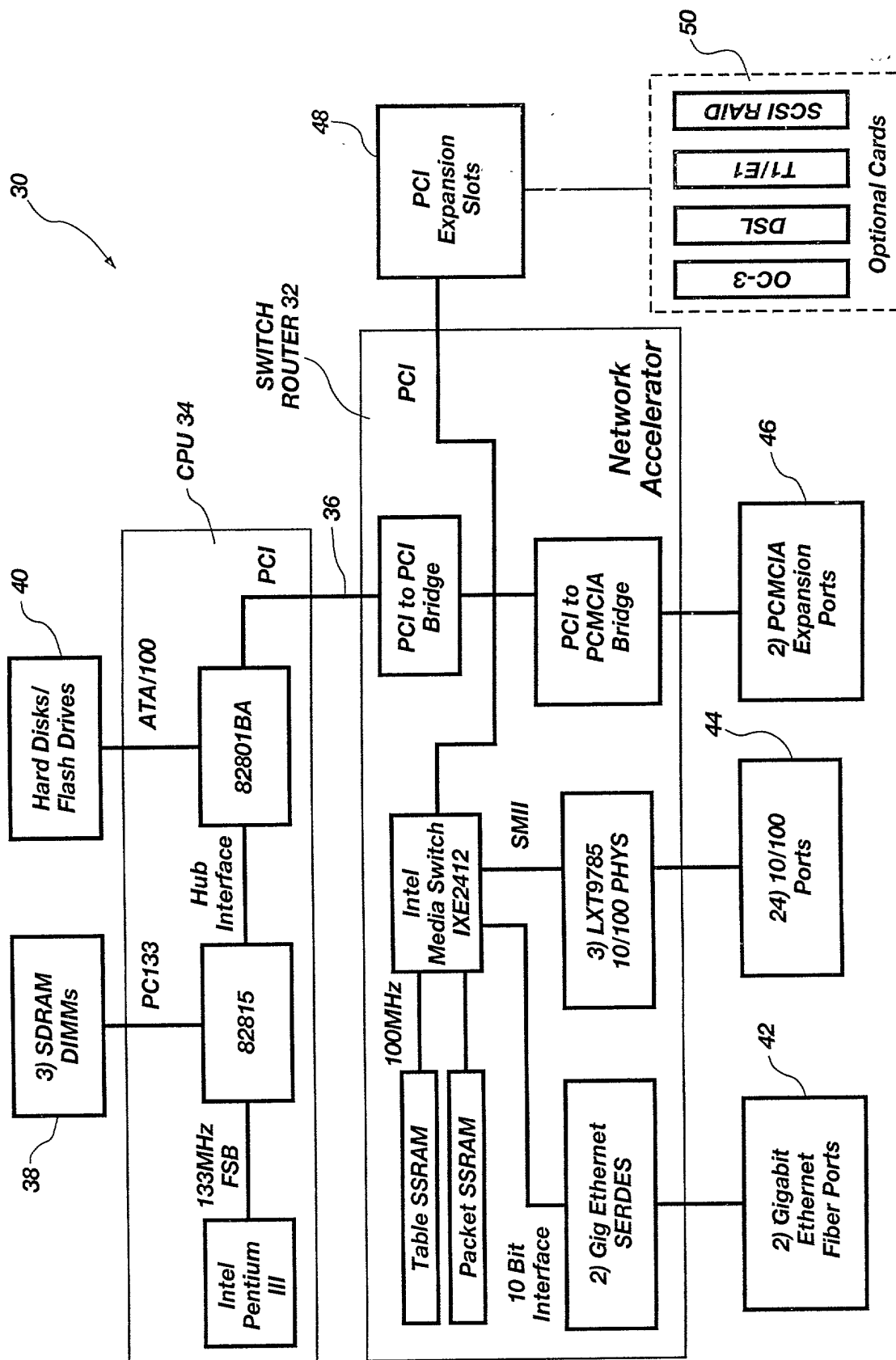


Fig. 3

[Faint, illegible handwriting]



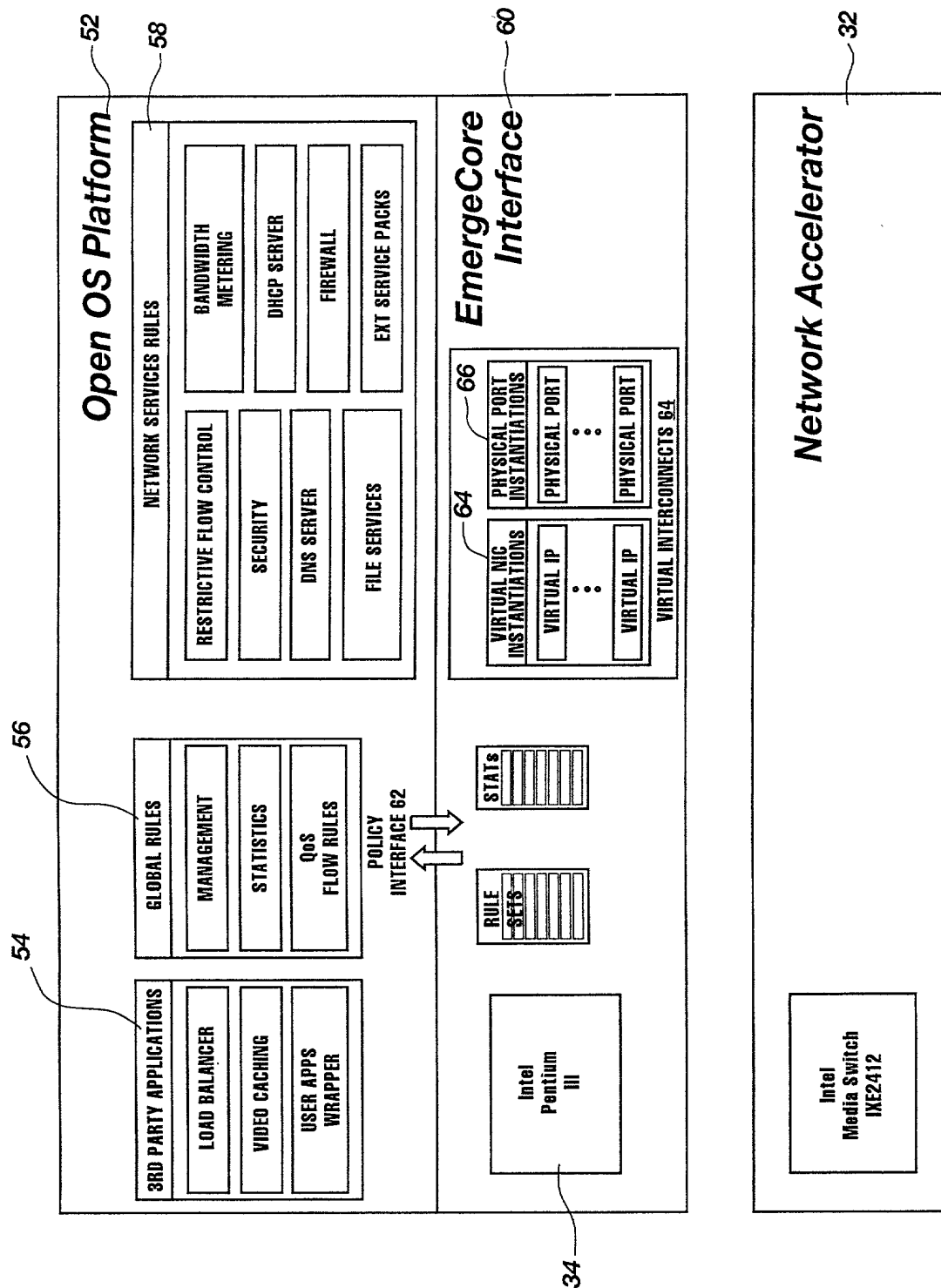


Fig. 5

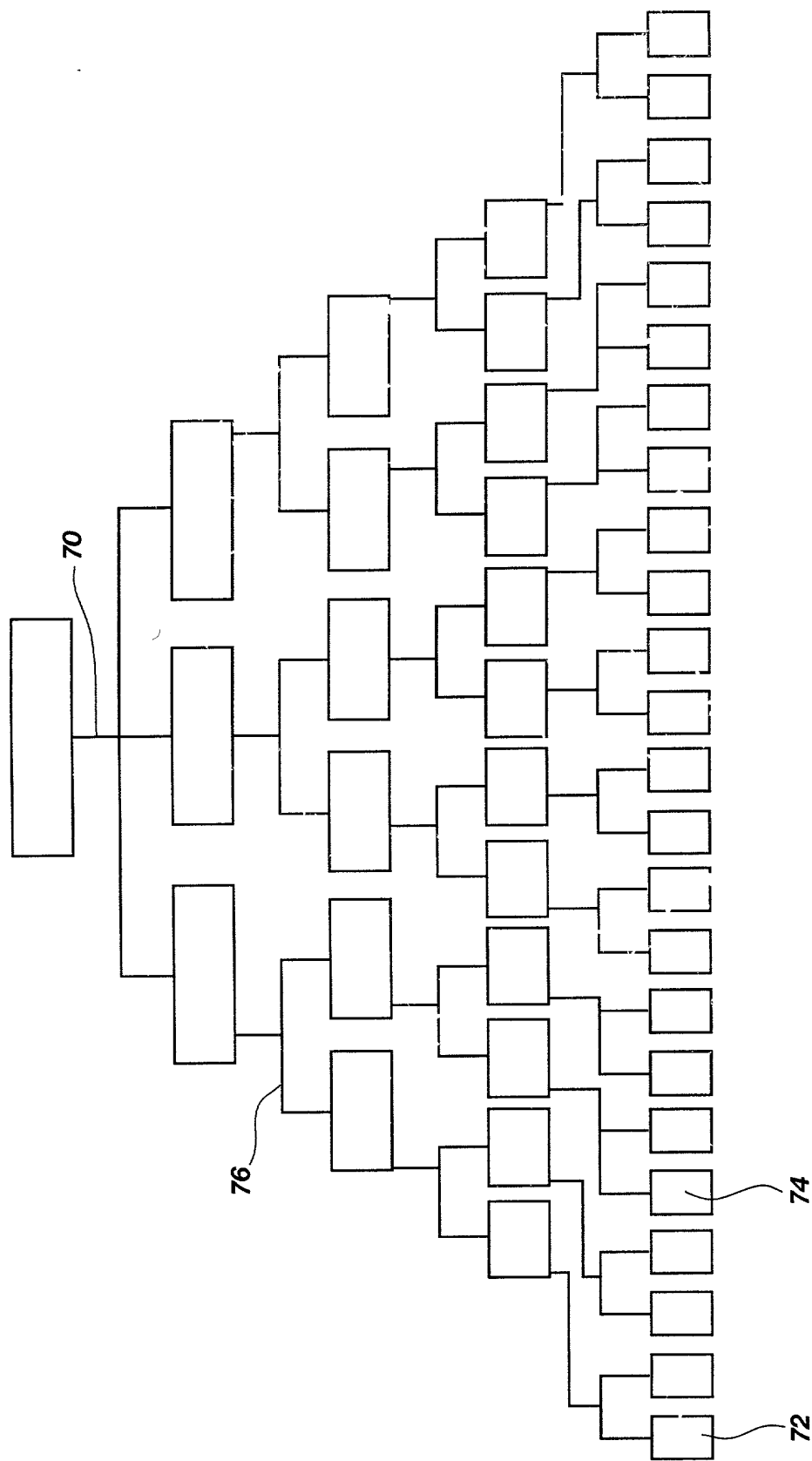


Fig. 6

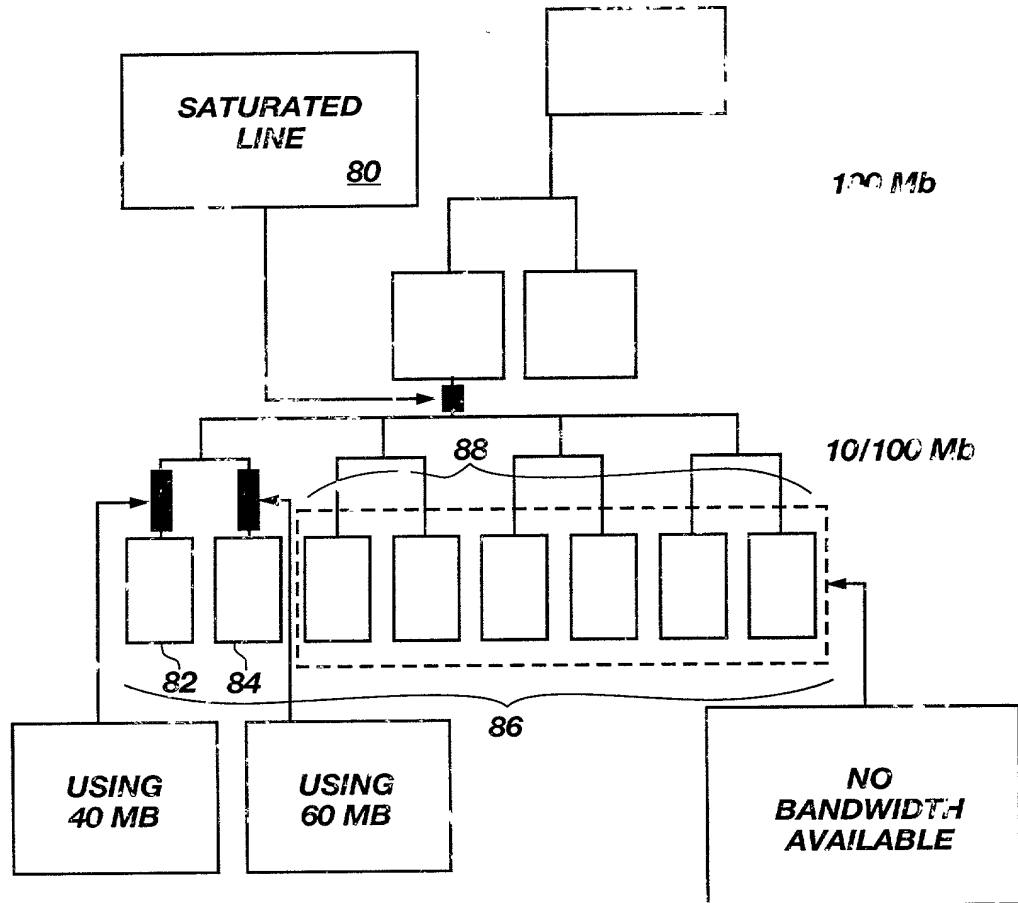


Fig. 7

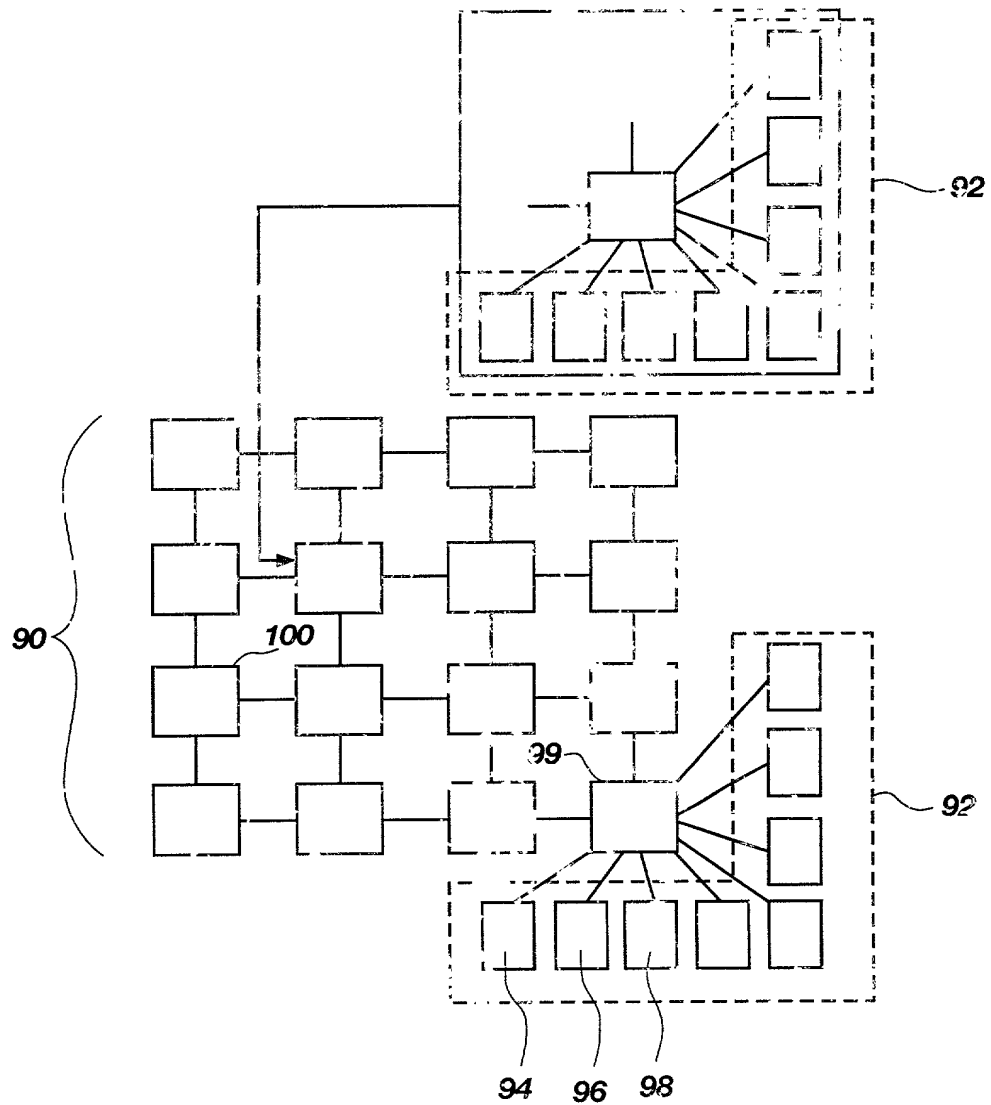


Fig. 8

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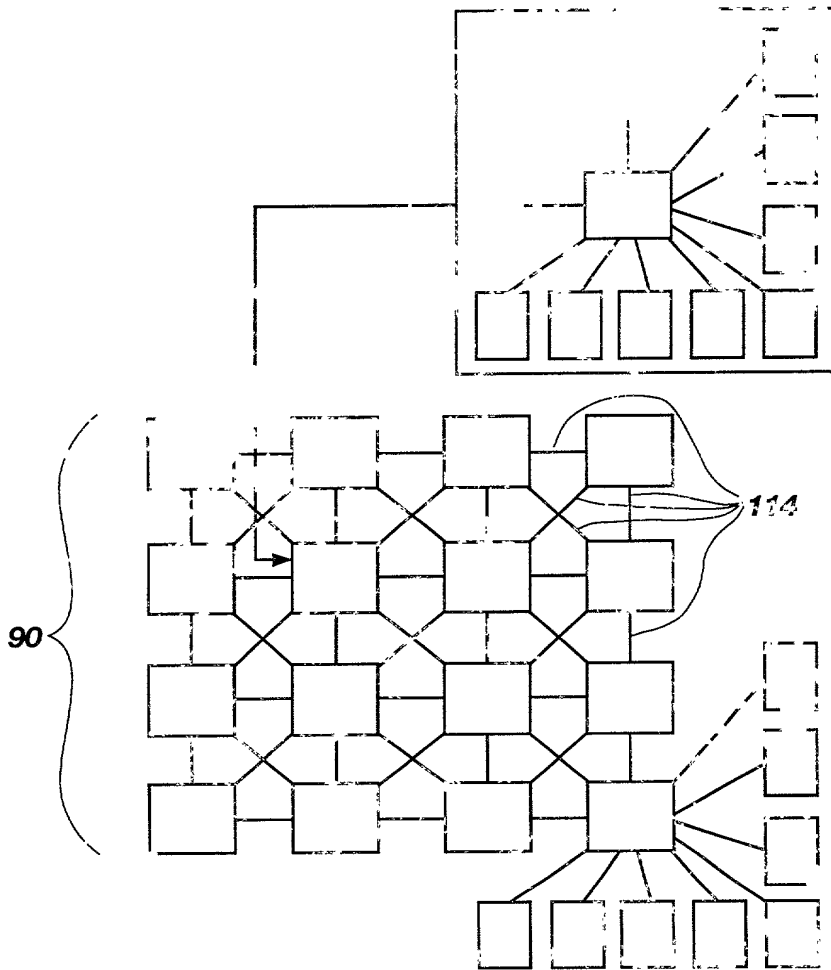


Fig. 9

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		200,000 homes	Equipment does not exist to deliver 24 240 GB ports out (needed for centralized Video on Demand)
Redundancy Required	Units	Total cost	
	12	\$24M	\$2M (Switch/router - 8 10 GB ports out)
			10 GB
	80	\$80M	\$50 - \$150K (Switch/router - 10 GB in, 24 1 GB ports out)
	2,000	\$16M	\$8K (Layer 3 switch - 2 GB in, 24 100MB ports out)
	50,000	\$20M	\$400 (8 port hub - 10/100MB out)
		<u>\$44M</u>	
Total savings with EmergeCore solution: \$24M + Cost of equipment needed at top end which doesn't exist			

TABLE 1